

TENDER FOR PROCUREMENT
(2020-GSC-145) IBM MAXIMO SYSTEM EXTENSION, SUPPORT, DEVELOPMENT SERVICES AND
LICENSES (OF THE NEGOTIATED PROCEDURE WITH PUBLICATION)

1. INFORMATION ON THE SUPPLIER

Name of the Supplier / Names of the Members of a Group of Suppliers	TROIA d.o.o.
Representative or the Lead Member of a Group of Suppliers <i>(to be completed, if the Tender is submitted by a Group of Suppliers)</i>	

2. AGREEMENT TO THE PROCUREMENT CONDITIONS

We do hereby confirm that, by submitting our Tender, we agree to the further Procurement procedures set out in the Procurement Conditions (as defined in the General Procurement Conditions) and conditions of the Contract to be concluded.

We do hereby confirm that we have carefully read all the requirements set out in the Procurement Conditions, including the Technical Specifications, that our Tender is fully compliant therewith, and that we do hereby undertake to observe them within the course of implementation of the Contract. We do hereby also undertake to comply with all requirements established the effective legislations of the Republic of Lithuania that apply to the Object of the Procurement and the Contract. Preparation of our Tender included taking into consideration of the regulations on occupational safety and working conditions.

3. INFORMATION ON SUB-SUPPLIERS PLANNED TO BE HIRED OR RELYING ON THE CAPACITIES OF OTHER ECONOMIC ENTITIES

If the Supplier changes the Economic entities specified in the Application Form at the time of submitting the Tender, then the table in Paragraph 3.1 must be completed and the completed and signed ESPD and proving documents of the information provided therein by those Economic entities shall be submitted.

3.1. Economic entities will be engaged for implementation of the Contract (if the Supplier itself or the member of the Group of Suppliers does not meet the qualification requirements):

Item No.	Title of the Economic entity whose capacities would be relied on, or name and surname of the Economic entity (specialist), who is not the Supplier's employee	Description of qualification requirements, which would be met by relying on Economic entities' capacities
1.		<u>Example:</u> SPC Annex 4, Part II, paragraph A-2 experience providing IBM Maximo asset management system deployment and development services.
2.		<u>Example:</u> SPC Annex 4, Part II, paragraph A-3 – project managers experience.

The qualification requirements applicable to the Supplier may be met by the Supplier and (or) the Economic entity or both of them jointly.

Upon the Buyer's request, we would submit proofs that we would have access to the capacities of the Economic entities listed on the table within the course of implementation of the Contract.

3.2. The following Sub-Suppliers shall be hired for implementation of the Contract:

Item No.	Title of the Sub-supplier ¹	Part of the Contract which the Sub-supplier would be hired for and which is not subject to any qualification requirements
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¹ A specific name of the Sub-Supplier must be given, if it is known at the time of submission of the Tenders. If there are plans for hiring, but a specific name is not known, specify "unknown".

1.		<i>Example: part of the Contract - Consulting services, as described in Technical Specification Paragraph 1.8.2</i>
2.		<i>Example: part of the Contract - Development Services as described in Technical Specification Paragraph 1.9</i>

NOTE: Sub-suppliers is not required to provide the ESPD.

4. TENDER PRICE

4.1. The Tender Price is quoted in Euro.

4.2. **The Tender Price must be calculated by completing the Tender form continuation (EXCEL format). Completed Tender form continuation (EXCEL format) is an integral part of Tender.**

IBM Maximo system extension, support, development services and licenses	
Tender price EUR excl. VAT ²	2.816.944,36

NOTE: When the Supplier is a company registered and operating not in accordance with the legislation of the Republic of Lithuania, VAT shall be paid by the Buyer during implementation of the Contract.

5. VALIDITY TERM OF THE TENDER

5.1. The Tender shall be valid for a period specified in Paragraph 10.1. of the GPC.

6. ANNEXES TO THE TENDER FORM

- 6.1. Annex 1. The Supplier's Details and Other Information *(must be submitted);*
- 6.2. Annex 2. List of documents submitted with the Supplier's tender *(must be submitted);*
- 6.3. Annex 3. Filled-in copy of Technical specification Annex 1 (Functional requirements) *(must be submitted);*
- 6.4. Annex 4. Confidential Information*;
- 6.5. Annex 5. Declaration regarding Participation in the Procurement as a Group of Suppliers Engaged in a Joint Venture *(to be submitted, if the Tender is submitted by a Group of Suppliers Engaged in a Joint Venture).*
- 6.6. Annex 6. Declaration regarding hiring of sub-suppliers for the Procurement *(to be submitted if the Suppliers indicates in the Tender the sub-suppliers).*

***NOTE:** Completion and submission of Annex 4 (Confidential Information) along with the Tender is not required. Only the potentially successful Tenderer would be required to submit the document.

By signing this Tender, I do hereby confirm authenticity of all documents submitted as a part of the Tender.

² Price, EUR, excluding VAT, would be used for evaluation of the Tenders. Tender Price, EUR, excluding VAT, shall include all costs, all taxes, except for VAT tax, to be paid in accordance with the effective laws of the Republic of Lithuania, including invoice submission costs via the "E-Invoice" System. This shall not be regarded as the Buyer's commitment to pay the specified sum to the Successful Tenderer during the validity period of the Contract. The Successful Tenderer would be paid for the actual quantity only.

³ If the Application for the Procurement is signed by a person authorised by the CEO, a written authorisation or another document granting the right of signature must be appended to the Application.



⁴ In case, if the Tender is submitted by the Group of Suppliers, information on all members of the Group of Suppliers must be provided.

⁵ Indicate the date and number of an authorisation or the date and number of another document (articles of association of the company, regulations, etc.).

⁶ If the Tender for the Procurement is signed by a person authorised by the CEO, a written authorisation or another document granting the right of signature must be appended to the Tender.

LIST OF DOCUMENTS SUBMITTED WITH THE SUPPLIER'S TENDER

Eil. Nr.	Submit the exact name of document
1.	Tender form (TF) continuation (actual version_07_29)
2.	Note: As instructed by procurement we submit for the Final Offer only the updated pricing table (Tender form (TF) continuation (actual version_07_29)
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⁷ If the Tender for the Procurement is signed by a person authorised by the CEO, a written authorisation or another document granting the right of signature must be appended to the Tender.

Please note that, pursuant to the LPP, information, which is characteristic of the features and conditions defined in Paragraph 2 of Article 20 of the LPP and shall not be regarded as confidential, and if the Buyer has any doubts regarding confidentiality of the information given in the Tenderer's Tender, the former may contact the Tenderer requesting proof of the confidential nature of the provided information. If the Tenderer fails in submitting such proofs or submits inadequate proofs within the time period (which shall not be less than 5 business days) determined by the Buyer, it shall be deemed that the information specified in the Tender is not confidential.

¹⁰ Individual documents or information contained therein may be specified on separate lines by taking into account confidentiality of the information. **Documents and arguments proving confidentiality shall be provided**, taking into consideration confidentiality of the information.

¹¹ If the Tender for the Procurement is signed by a person authorised by the CEO, a written authorisation or another document granting the right of signature must be appended to the Tender.

No.	Name and description of the Services / Goods	Measure of units	Price / rate for 1 measure of units (EUR exd VAT) [1]	Maximum amount during the period of Contract, units [2]	Sum
1	IBM Maximo extension services (fixed price)	time	1,210,770.00	1	1,210,770.00
2	Mobile application implementation services (fixed price)	unit	106,920.00	1	106,920.00
3	Additional support services (fixed rate for 1 month)	month	9,013.95	12	108,167.40
4	Desktop licenses, full and limited (fixed rate for 1 unit)	unit	1,001.10	400	400,440.00
4.1	Desktop licenses, Full (Authorized)	unit		100	0.00
4.2	Desktop licenses, Limited	unit		300	0.00
5	Mobile licenses [3] (fixed rate for 1 unit)	unit	332.74	700	232,918.00
6	Express licenses (fixed rate for 1 unit)	unit	172.58	50	8,629.00
7	Integration services (fixed rate for 1 unit)	unit	27,194.06	16	435,104.96
8	Training services (fixed rate for 1 group)	group	4,999.50	10	49,995.00
9	Development services (fixed rate for 1 hour)	hour	66.00	4000	264,000.00
				Tender price EUR excluding VAT [1]:	2,816,944.36

[1] Tender price in the rates EUR, shall include all costs, all taxes, except for VAT tax, to be paid in accordance with the effective laws of the Republic of Lithuania, including invoice submission costs via the "E-Invoice" System. Tender price (criterion A) EUR excluding VAT will be used for evaluation of Tenders according to SPC Annex 6 Methodology for Evaluation.

[2] The maximum amount is provided in this column. The Buyer does NOT commit to buy the whole maximum amount of Goods and Services. Goods and Services will be bought according to the need of the Buyer, but not more than the maximum amount stated in Technical specification. The Buyer commits to buy IBM Maximo extension services with the required amount of IBM Maximo licenses (3.2.1, Paragraph of Technical specification) and the minimum amount of required licenses (3.1 Paragraph of Technical specification).

[3] When Supplier submits his bid with alternative fully with IBM Maximo integrated mobile app (not Maximo Anywhere). Buyer will not buy any mobile licenses – if applicable, mobile license price has to be included in mobile application price. In that case you need to provide 0 in column (rate for 1 measure of units (EUR exd VAT)).